



# Case Study

Rapid rollout of Infor M3 solution to an overseas location



## The Client

- A New York-based leading shoe wholesaler & retailer with 3500+ employees selling to over 2500 retail stores, with annual sales of \$1.4 billion

## The Business Challenge

- Aligning business processes of newly acquired business lines with the existing best practices
- Creating single version of truth (SVOT) for financial data
- Establish EDI communication with new logistics service partners & government fiscal reporting within a shorter time
- Implement country-specific functions

## Our Solution & Approach

- Utilized a rapid implementation methodology with parallel processing
- Delivered the solution within 2 ½ months
- Highly experienced, multi-role small team operated on-site directly dealing with key business resources
- Effectively coordinated multi-party integration efforts
- Provided off-site technology development services
- Provided on-site/off-site post go-live support around the clock

## Impact

- Unified & standardized business processes across the business
- Ability to monitor standard KPIs for the new business
- Timely transition of logistics service partners
- Total visibility for newly acquired businesses within a shorter time
- Identify the variations of existing valuations
- Seamless communication with logistics service partners & government fiscal reporting